

If you are interested in joining Wave Technologies' team of motivated, reliable, experienced technical professionals and you share our passion for helping businesses, homeowners, schools and government entities identify and fulfill their technology needs, please submit your resume and cover letter via email to: careers@wavetechnologiesri.com

Sales Position: Full time position available. The ideal candidate should have 2-3 years experience in the technology industry and/or experience with outside sales and cold calling. He or she will be responsible for generating new revenue, handling existing accounts, developing leads, building a sales pipeline, writing proposals and closing new contracts. The selected individual would meet face-to-face with business owners, company presidents and other top level executive decision makers to perform an in-depth analysis of the business needs and promote Wave Technologies products and services. The ideal candidate would also be bilingual, however being bilingual is not a requirement.

- Must be customer service minded, self motivated, outgoing, and have an entrepreneurial and hunter mentality.
- Must have excellent closing abilities
- Outstanding presentation and customer relations skills
- Experience in prospecting and lead development
- Experience in qualifying prospects and setting appointments
- Strong oral communication, time-management, and organizational skills